



Commercial Garbage and Recycling Franchise – Frequently Asked Questions

1. What is a franchise?

A franchise is an exclusive contract awarded to a private company to provide service. In this case, the franchise will apply to garbage and recycling services for all commercial accounts in the Village. The Village of Deerfield has the authority to issue a franchise by state statute and is utilizing this ability to provide “economies of scale” in pricing for businesses.

2. When would the proposed franchise begin?

The franchise would begin on or about May 1, 2015. The state statute (65 ILCS 5/19-11-1) requires a 15 month waiting period between the award of the franchise and the start of the franchise service.

3. Who is the Village considering awarding the franchise to and what is the term of the franchise?

The proposed contractor is Lakeshore Recycling Systems, Inc. and the term of the franchise is 5 years (2015-2020).

4. Who is included in the proposed franchise?

All businesses are included in the franchise with the exception of home-based businesses, which are currently included in the Village’s residential franchise. The Village will incorporate an exemption process into its municipal code which will allow businesses to be exempted due to specialized service needs the franchise hauler is unable to provide or if the business is part of a larger national contract for waste management services.

5. What services are included in the proposed franchise?

The franchise includes garbage and recycling services as well as an organic material (food scrap) collection option.

6. Is recycling included in the cost?

YES! A 4 cubic yard recycling container picked up once a week is included in the garbage rate at no additional charge. Additional recycling containers and/or pickups are available at an additional cost similar to current opportunities.

7. Why should I recycle?

Recycling is good for the environment and a good business practice that customers appreciate, but it can also save you money! Recycling reduces the amount of material you throw in your garbage container. Less garbage may allow you to reduce your container size and/or pick up frequency. The result is lower cost. For example:

Without Recycling	2 cy. @ 2X week = \$74.00 per month	
With Recycling	1 cy. @ 1X week = \$28.00 per month	Savings = \$552 per year

Additional recycling services beyond the free recycling container (4 cy. 1X/week) may further reduce your overall monthly costs. A representative from Lakeshore Recycling Systems will work with each business to determine the potential cost savings associated with recycling.

8. How will I know what size containers and service I need?

Prior to the start of the franchise, a representative from Lakeshore will contact you to meet with your business to determine the most cost effective combination of container size and pick up frequency as well as the potential cost savings associated with recycling.

9. Can I select my container size and pick up frequency?

Yes! Each business will be able to select the container size and pick up frequency that best meets its individual needs. Business will be able to change their level of service, including changing the size of the collection containers and/or frequency of service, at no charge.

10. What are rates for garbage service under the proposed franchise?

To compare your current rate and potential savings, please view the rate tables below for solid waste (garbage) disposal services:

**COST PROPOSAL FOR THE VILLAGE OF DEERFIELD
COMMERCIAL SOLID WASTE HAULING & DISPOSAL SERVICES**

Container Size	Frequency of Service						
	1x Wk	2x Wk	3x Wk	4x Wk	5x Wk	6x Wk	7x Wk
65 gallon	\$ 15.00	\$ 28.00	\$ 42.00	\$ 58.00	\$ 74.00	\$ 90.00	\$ 105.00
95 gallon	\$ 16.00	\$ 32.00	\$ 48.00	\$ 64.00	\$ 80.00	\$ 98.00	\$ 126.00
1 cy	\$ 28.00	\$ 56.00	\$ 84.00	\$ 120.00	\$ 155.00	\$ 190.00	\$ 240.00
*1 cy compacted	\$ 45.00	\$ 85.00	\$ 120.00	\$ 160.00	\$ 200.00	\$ 290.00	\$ 330.00
1.5 cy	\$ 32.00	\$ 64.00	\$ 100.00	\$ 140.00	\$ 180.00	\$ 220.00	\$ 260.00
*1.5 cy compacted	\$ 65.00	\$ 135.00	\$ 210.00	\$ 290.00	\$ 370.00	\$ 450.00	\$ 550.00
2 cy	\$ 36.00	\$ 74.00	\$ 110.00	\$ 145.00	\$ 185.00	\$ 230.00	\$ 270.00
*2 cy compacted	\$ 75.00	\$ 145.00	\$ 220.00	\$ 300.00	\$ 380.00	\$ 460.00	\$ 560.00
4 cy	\$ 62.00	\$ 124.00	\$ 188.00	\$ 260.00	\$ 325.00	\$ 395.00	\$ 470.00
6 cy	\$ 87.00	\$ 172.00	\$ 258.00	\$ 336.00	\$ 420.00	\$ 505.00	\$ 615.00
*6 cy compacted	\$ 225.00	\$ 450.00	\$ 675.00	\$ 950.00	\$ 1,200.00	\$ 1,475.00	\$ 1,775.00
8 cy	\$ 118.00	\$ 230.00	\$ 345.00	\$ 480.00	\$ 595.00	\$ 710.00	\$ 860.00
10 cy	\$ 133.00	\$ 260.00	\$ 390.00	\$ 530.00	\$ 660.00	\$ 790.00	\$ 950.00
20 yard roll off	\$ 360.00	per haul	**5 ton limit				
30 yard roll off	\$ 395.00	per haul	**6 ton limit				
40 yard roll off	\$ 450.00	per haul	**7 ton limit				
			<u>Collection Only**</u>			<u>Leased Service</u>	
20 yard compaction equipment			\$ 375.00 per haul **5 ton limit			\$ 325.00 per month	
25 yard compaction equipment			\$ 395.00 per haul **5 ton limit			\$ 325.00 per month	
30 yard compaction equipment			\$ 430.00 per haul **6 ton limit			\$ 325.00 per month	
40 yard receiver box			\$ 430.00 per haul **6 ton limit			\$ 75.00 per month	
2 yard stationary compactor rental only						\$ 175.00 per month	
6 yard rear load compactor rental only						\$ 175.00 per month	

11. Will I save money?

It is estimated that over 90% of the businesses will save money with the new rates, especially if you take advantage of the recycling option. The goal of the franchise is to support businesses through “economies of scale” to lower the rates.

12. What if my current rates are lower than the proposed franchise rates?

If your rates for garbage and recycling service are lower than the franchise rate as of January 1, 2014, then Lakeshore will freeze your rates for the duration of the contract subject to a rate increase limited to once per year and restricted to the rate of inflation but not less than 2% or more than 3.5%. No additional fees or surcharges will be applied. The included recycling container (4 cy. 1X/week) may allow you to reduce your container size and frequency and lower your rates below your existing rates.

13. Will I still have a service contract?

The terms of the contract including the rates, services offered (garbage/recycling/organics), recycling containers and customer service standards are established under the franchise. If necessary, Lakeshore will provide businesses with a service agreement as well.

14. Who will bill me for service?

Lakeshore Recycling Systems will bill you monthly for garbage and recycling services. Your bill will NOT include any additional fees or taxes from the Village of Deerfield.

15. What are the billing terms?

Lakeshore Recycling Systems standard billing terms are net 30 days. Please contact Lakeshore at (773) 685-8811 to discuss alternate billing terms. Lakeshore reserves the right to assess a late penalty of 1.5% per month on accounts that are over 45 days past due, and suspend service to accounts with a past due balance of sixty (60) days. If garbage is no longer being picked up you may receive a code enforcement violation from the Village of Deerfield as well.

16. What if my current contract expires before or after the start of the proposed franchise?

Until the franchise begins, businesses may contract with any licensed hauler for garbage and recycling services. Haulers will be required to terminate any existing contracts without customer penalty at the start of the franchise.

17. What if I currently have a contract with Lake Shore Recycling Systems?

If you have a contract with Lakeshore, that contract will remain in effect until the start of the franchise. Lakeshore has agreed to freeze all exiting rates if they are below the franchise rate.

18. Will I receive a new container?

Prior to the start of service, Lakeshore will coordinate the delivery of containers for garbage and recycling service. Your current hauler will remove their container(s).

19. Who do I call with service problems?

You will call Lakeshore at (773) 685-8811 to report any service problems, request an additional pick up, or modify your garbage and recycling service including container size and/or pick up frequency.

20. Will the commercial franchise affect the current residential franchise?

The rates for residential garbage and recycling services will not be affected due to the commercial garbage and recycling franchise. The current residential rates are with Waste Management and are covered under an existing residential franchise agreement.

21. What does the Village receive for the franchise?

The Village receives no fees or revenue from the commercial franchise. Lakeshore has agreed to recycling education with measureable goals throughout the contract. Lakeshore will distribute educational brochures to the community and plans to dedicate time to providing community outreach that will educate local schools on the benefits of recycling and sustainability. Additionally, Lakeshore has agreed to service downtown recycling containers, should they be installed, and offer one (1) free residential community recycling program per year.

22. Who is Lakeshore Recycling Systems?

Lakeshore Recycling Systems was formed in 2012 from the merger of two Chicago based waste and recycling companies: Lakeshore Waste Services and Recycling Systems, Inc.

Lakeshore Waste Services was started 11 years ago by a veteran of one of the largest waste companies in the country and provides a wide range of refuse, recycling and composting services to residents and businesses in the Chicagoland area. Through a grassroots effort, LWS grew from a 1-truck 1-route operation into a 60-truck company.

Recycling Systems, Inc. was started in 1996 by veterans of the waste and recycling business in Forest Park, IL. In 2004, after running numerous transfer stations RSI built two 25,000-square-foot recycling and transfer buildings and established its home in Chicago.

Recycling Systems optimized the waste stream by finding outlets for recyclable materials that are sorted at their facility. They have proven success in exceeding U.S. Green Building Council's LEED Certification points and compliant with the City of Chicago Recycling Ordinance. RSI's 55-fleet operation serves the Chicago land area residents, general contractors, and demolition and excavation companies. For more information Lakeshore Recycling Systems please visit its website at www.LakeshoreRecyclingSystems.com.